

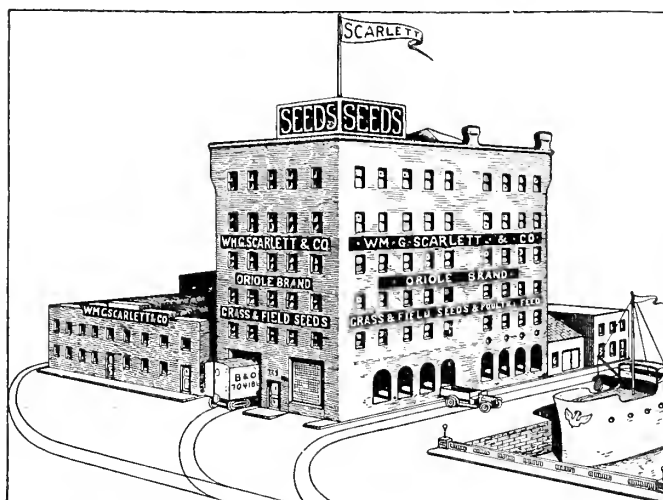
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WM. G. SCARLETT & CO.

Baltimore, Md.

The
Largest
Grass and
Field Seed
House from
Maine to
Florida



We
have ample
parking
and loading
space for our
customers'
trucks

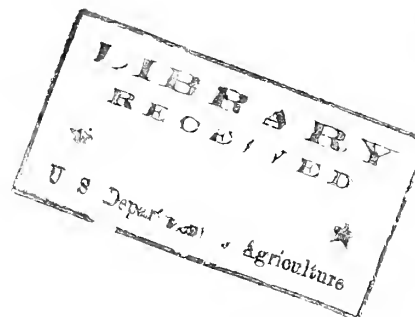
We have
rail and
water service
without
cartage

The
Home of
"Oriole Brand"
High Grade
Field Seeds

MARKET QUOTATIONS

If not delivered in 5 days, return to
WM. G. SCARLETT & CO.
WHOLESALE SEED MERCHANTS
729-743 E. PRATT ST.
BALTIMORE, MD.
Return Postage Guaranteed

(Sec. 435½ P. L. & R.)



U. S. Postage
PAID
Baltimore, Md.
Permit No. 273

Mr. Edgar Brown, Bureau of Plant
Industry, Washington, D. C.

QUANTITIES OF SEEDS REQUIRED PER ACRE

The figures given in the first column are those recommended for use in this section. On soils of average fertility, the minimum quantities will give excellent results if "ORIOLE BRAND" high grade seeds are sown.

	Pounds Per Acre	Pounds Per Bu.		Pounds Per Acre	Pounds Per Bu.
Alfalfa—drilled.....	15-25	60	Millet, Golden (German).....	25-35	50
Alfalfa—broadcast.....	20-30	60	Millet, Hungarian.....	25-35	48
Barley.....	72-96	48	Millet, Japanese.....	15-25	35
Bermuda Grass—pasture.....	5-10	35	Millet, Siberian.....	25-35	50
Blue Grass, Kentucky.....	14-18	14	Millet, Tennessee cultivated.....	25-50	50
Blue Grass, Canada.....	15-25	14	Oats.....	64-96	32
Buckwheat.....	36-60	48	Oat Grass, Tall.....	30-40	11
Canada Field Peas—broadcast.....	90-150	60	Orchard Grass.....	20-30	14
Canada Field Peas—with oats.....	60-90	60	Pasture Mixture.....	50-75	
Carpet Grass.....	5-10	18	Potatoes, Irish or white.....	540-960	60
Clover, Alsike—alone.....	6-10	60	Rape—drilled.....	3-5	50
Clover, Alsike—on small grain.....	3-6	60	Rape—broadcast.....	5-8	50
Clover, Burr (in the burr).....	25-50	10	Red Top—solid seed.....	8-10	32
Clover, Crimson.....	12-18	60	Rye—winter.....	56-84	56
Clover, Mammoth or Sapling.....	10-15	60	Rye Grass, Italian.....	25-30	24
Clover (Medium) Red—alone.....	12-15	60	Rye Grass, Perennial (English).....	25-30	24
Clover (Medium) Red—on small grain.....	8-10	60	Sorghum, Forage—broadcast.....	60-75	50
Clover, Sweet—hulled.....	15-25	60	Sorghum—for syrup.....	5-10	50
Clover, Sweet—unhulled.....	25-50	30	Soy Beans—drilled.....	45-60	60
Clover, White.....	5-10	60	Soy Beans—broadcast.....	60-90	60
Corn.....	7-10	56	Sudan Grass.....	15-25	35
Corn—for silage.....	20-30	56	Timothy—alone.....	10-15	45
Cow Peas—drilled.....	45-60	60	Timothy and Clover mixed.....		
Cow Peas—broadcast.....	60-90	60	Timothy.....	6-8	45
Dallis Grass (Paspalum dilatatum).....	5-10	15	Clover.....	4-6	60
Fescue, Meadow.....	20-30	24	Vetch, Hairy (Sand or Winter).....		
Fescue, Sheep's.....	25-35	14	Drilled with 1 bu. small grain.....	15-30	60
Lawn Grass—mixtures.....	50-100		Broadcast with 1 bu. small grain.....	20-40	60
Lespedeza (Japan Clover).....	20-30	25	Vetch, Spring, with 1 bu. small grain.....	25-45	60
Millet, Common.....	25-35	50	Wheat.....	75-120	60



RED CLOVER			
United States Grown			
W. G. S. & Co. Certified			
In Sealed Bags			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
U. S. Gov't Verified Origin. Same Prices			
Empire	\$9.00	\$5.40	
Shield	9.50	5.70	
Harvest	10.00	6.00	
ORIOLE	10.50	6.30	

SAPLING CLOVER			
United States Grown			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
U. S. Gov't Verified Origin. Same Prices			
Empire	\$9.00	\$5.40	
Shield	9.50	5.70	
Harvest	10.00	6.00	
ORIOLE	10.50	6.30	

RED CLOVER			
Adaptable North European Grown			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
Shield	Write		
Harvest	for		
ORIOLE	Prices		
Sacks included. About 220 lbs. to sack			
Fancy	Write for Prices		

ALSIKE CLOVER			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
Empire	\$10.00	\$6.00	
Shield	10.50	6.30	
Harvest	11.00	6.60	
ORIOLE	11.50	6.90	
Alsike & Timothy Mixed	5.00	2.25	

SWEET CLOVER			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
White Blooming			
Harvest	\$4.25	\$2.55	
ORIOLE	4.50	2.70	
Unhulled (30 lbs. per bu.)	4.50	1.35	

Yellow Blooming			
ORIOLE	5.50	3.30	

ALFALFA CLOVER			
United States Grown			
U. S. Gov't Verified-Origin			
Cotton Bags 25c	About 160 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
ORIOLE Oklahoma	\$12.00	\$7.20	
ORIOLE Kansas-Okla.	12.50	7.50	
ORIOLE Kansas	13.25	7.95	
ORIOLE Kansas-Neb.	13.75	8.25	
ORIOLE Northwestern	16.50	9.90	
ORIOLE Dakota No. 12	16.50	9.90	

GRIMM ALFALFA CLOVER			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
Harvest	\$19.75	\$11.85	
ORIOLE sealed bags	20.00	12.00	
Canadian Variegated	19.50	11.70	

JAPAN CLOVER-LESPEDeza			
Sacks included 100 lbs. to sack	Per 100 lbs.	Per bu.	
25 lbs. per bu.			
Common	\$	\$	
Korean, Choice			
Korean, Fancy			
Kobe			

WHITE CLOVER			
Cotton Bags 25c	About 165 lbs. to bag	Per 100 lbs.	Per bu.
60 lbs. per bu.			
Harvest	\$21.00		
ORIOLE	22.50		

WM. G. SCARLETT
JOHN T. O'CONNELL, Jr.
OTTO R. HOFMANN
LOUIS F. FREY
KERCHEVAL E. SMITH
RAYMOND G. SCARLETT
IRVING B. RAEDER
WM. G. SCARLETT, Jr.

TIMOTHY			
New Crop			
Cotton Bags 25c	About 135 lbs. to bag	Per 100 lbs.	Per bu.
45 lbs. per bu.			
Empire	\$3.00	\$1.35	
Shield	3.11	1.40	
Special	3.22	1.45	
Harvest	3.33	1.50	
ORIOLE	3.44	1.55	

ORCHARD GRASS			
Sacks included. 112 lbs. to sack	Per 100 lbs.	Per bu.	
14 lbs. per bu.			
Empire	\$6.50	\$.91	
Shield	7.00	.98	
Harvest	7.50	1.05	
ORIOLE	8.00	1.12	

RED TOP OR HERD GRASS			
Cotton Bags 25c.	About 110 lbs. to bag	Per 100 lbs.	Per bu.
32 lbs. per bu.			
Harvest	\$5.25		
ORIOLE	5.50		
Choice, Unhulled	4.00		
Bright Chaff	2.50		

KENTUCKY BLUE GRASS			
Sacks included. About 112 lbs. to sack	Per 100 lbs.	Per bu.	
14 lbs. per bu.			
Shield	17 lb. \$9.00	\$1.26	
Harvest	19 lb. 9.50	1.33	
ORIOLE	21 lb. 10.00	1.40	
Canada Blue Grass	13.50	1.89	

RYE GRASS			
Sacks included. About 220 lbs. to sack	Per 100 lbs.	Per bu.	
24 lbs. per bu.			
Domestic (100 lbs. per sack)	\$2.95		
Italian Imported	7.00		
Perennial, Imported	7.00		

FESCUE			
Sacks included	Per 100 lbs.	Per bu.	
25 lbs. per bu.			
Chewings Fescue	\$12.00		
Meadow Fescue (Eng. Blue Gr.)	6.00		
Hard Fescue	11.00		
Red Fescue	12.00		
Sheeps Fescue	11.00		

MISCELLANEOUS GRASSES			
	Per 100 lbs.	Per bu.	
Bent Grass, Colonial	\$50.00		
Bent Grass, Creeping	65.00		
Bent Grass, Seaside (Certified)	55.00		
Bent Grass, Astoria (Certified)	50.00		
Bermuda Grass	14.00		
Carpet Grass	9.00		
Crested Dogstail	15.00		
Dallis (Paspalum Dilatatum)	26.00		
Rough Stalked Meadow Grass	12.00		
Tall Meadow Oat Grass			

WM. G. SCARLETT & CO.

SEEDS



729-743 E. PRATT STREET
BALTIMORE, MD.



DECEMBER 21, 1932

"WM. G. SCARLETT & CO. gives no warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds it sells and will not be responsible for the crop." If purchaser does not accept goods on these terms and conditions no sale is made and the goods must be returned at once.



1894 - Christmas - 1932

Thirty-eight years ago we sent our first Christmas Greeting to our customers. Many of the valued patrons who received that first greeting are still in business and are handling Scarlett's Seeds. Many other customers have been with us for a score or more of years. And some are more recent comers.

But all of you, both old patrons and new, we count as our valued friends, and to each and every one of you we send at this season our sincere wishes for your success and happiness. We wish we could meet and greet each one of you personally, but limitations of time and distance prevent this. May this Christmas bring you gladness and the New Year greet you with health and happiness.

Cordially yours,

WM. G. SCARLETT & CO.

TERMS:—
Net Cash, No Discount
Subject to Demand Draft
Bags not Returnable
QUOTATIONS
F. O. B., Baltimore
Subject to Market Changes

PLAZA 3415
PLAZA 3416
PLAZA 3417
PLAZA 3418
PLAZA 3419
PLAZA 3420
PHONES

ORIOLE BRAND			
BALANCED BIRD SEED			
In 10 Oz. Packages	Per Doz. Pkgs.	Per 100 lbs.	
Gross Lots (12 doz. pkgs.)	\$.90		
Case Lots (6 doz. pkgs.)	.95		
One Dozen Packages	1.00		

Bulk Canary and Rape	\$ 4.75
(Ton lots 25c per 100 lbs. less)	

ORIOLE BRAND			
BIRD GRAVEL			
In 2 lb. Packages	Per Doz. Pkgs.	Per 100 lbs.	
Gross Lots (12 doz. pkgs.)	\$.55		
Half Gross Lots (6 Doz. Pkgs.)	.60		
One Dozen Packages	.65		

Bulk Gravel (100 lb. bags)	\$.85
(Ton lots 10c per 100 lbs. less)	

ORIOLE BRAND			
HEALTH FOOD AND			
SONG RESTORER			
5 Gross Lots (60 Doz.)	Per Doz.	Per 100 lbs.	
1 Gross Lots (12 Doz.)	\$1.10		
1 Dozen Packages	1.15		
	1.50		

CUTTLE BONE			
(Approx. 25 lbs. Net Per Case)	Per 100 lbs.	Per bu.	
2-4 inch size	17.00		
4-6 inch size	22.00		

Other sizes quoted on request

ORIOLE BRAND			
PIGEON FEEDS			
Number One	Per 100 lbs.	Per bu.	
Number Two	\$2.15		
Number Three	2.45		
Number Four	2.60		
Number Five	2.65		
AA Breeding with Flint Corn	3.40		
Special Without Corn	2.50		
AAA Without Wheat or Corn	2.75		
Racing	3.00		
English Racing	3.85		
	4.25		
(10 sack lots, 10c per 100 lbs. less)			
(20 sack lots, 20c per 100 lbs. less)			

FEED INGREDIENTS			
	Per 100 lbs.	Per bu.	
Buckwheat	\$1.45		
Corn, Flint	1.75		
Kaffir, Recleaned Mixed	1.35		
Oats, Fancy Hulled	2.00		
Peas, Cracked	2.00		
Peas, Fancy Canada	4.50		
Peas, Fancy Maple	6.00		
Peas, Wrinkled	2.35		
Rice, Broken	1.90		
Vetch, Fancy	3.25		
Bone Meal	1.90		
Charcoal	1.90		
Grit, Foust	1.70		
Grit, XX Red Cross	1.80		
Tobacco Stems	2.00		
(Ton lots, 5c per 100 lbs. less.)			

LAWN SEED			
We pay the freight on Lawn Seed			
in quantities of 100 lbs. or more			
GREENWAY			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$18.00		
10 lb., 5 lb. and 3 lb. bags	18.50		
1 lb. pkgs. (50 lbs. per case)	19.00		
	20.00		

SHADY SPOT			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$21.00		
10 lb., 5 lb. and 3 lb. bags	21.50		
1 lb. pkgs. (50 lbs. per case)	22.00		
	23.00		

EVERGREEN			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$18.00		
10 lb., 5 lb. and 3 lb. bags	18.50		
1 lb. pkgs. (50 lbs. per case)	19.00		
	20.00		

SOUTHLAND EVERGREEN			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$20.00		
	20.50		

VELVET			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$14.00		
10 lb., 5 lb. and 3 lb. bags	14.50		
1 lb. pkgs. (50 lbs. per case)	15.00		
	16.00		

LAWN PARK			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$12.00		
10 lb., 5 lb. and 3 lb. bags	12.50		
1 lb. pkgs. (50 lbs. per case)	13.00		
	14.00		

CHALLENGER			
(Quick Growing)			
100 lb. bags	Per 100 lbs.	Per bu.	
50 lb. and 25 lb. bags	\$8.00		
5 lb. and 2 lb. bags	8.50		
1 lb. pkgs. (50 lbs. per case)	9.00		
	10.00		

SPECIAL GOLF MIXTURES			
Fairway	\$20.00		
Special Mixture for the rough	15.00		
Putting Green	60.00		

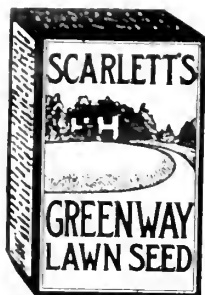
GREENWAY BRAND			
Fine Granulated			
PEAT MOSS			
Less Than 10 Bales	Per Bale	Per 100 lbs.	Per bu.

10 to 49 Bales	\$1.75		
50 to 100 Bales	1.40		
Carlots (200-225 Bales)	1.25		
Junior Bales (1/2 size)	1.00		
Miniature Bales (1/4 size)	.90		
	.60		

ORIOLE BRAND			
POULTRY LITTER			
Same sizes and prices as Peat Moss			
PULVERIZED SHEEP MANURE			
100 lb. lots 500 lb. lots	Per 100 lbs.	Per 100 lbs.	Per 100 lbs.
Sizes			
100 lb. bag	\$1.75	\$1.65	\$1.50
50 lb. bag	1.85	1.75	1.60
25 lb. bag	1.95	1.85	1.80
10 lb. bag	2.60	2.50	2.45
5 lb. bag	2.90	2.80	2.70

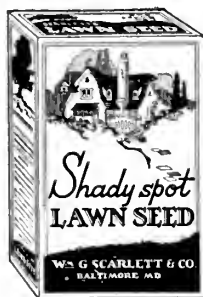
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WM. G. SCARLETT & CO. MIXED LAWN SEED



GREENWAY

Scarlett's GREENWAY Lawn Seed is one of the finest quality Lawn Seeds on the market and can be recommended to your most critical trade. It is composed of Kentucky Blue Grass, Fescue, Red Top and White Clover, with a small percentage of Rye Grass and Timothy.



SHADY SPOT

Scarlett's SHADY SPOT Lawn Seed contains as a principal ingredient Poa trivialis which the U. S. Department of Agriculture has found to be unexcelled for growing in shady places. Other grasses do not thrive in shade but Poa trivialis is naturally adapted to it and will make a beautiful lawn.



VELVET

Scarlett's VELVET Lawn Seed should not be compared with competitive grades sold under this name. It is a value hard to equal, the principal ingredients being Kentucky Blue Grass, Red Top, Timothy, Rye Grass and White Clover.

EVERGREEN

There is a wide variation in the quality of Lawn Seed sold under the name Evergreen. Scarlett's EVERGREEN Lawn Seed contains only the highest quality grasses which produce a good green turf throughout the year.

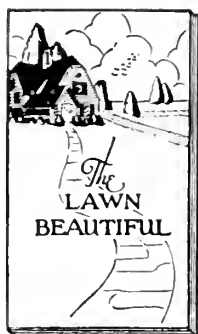
SOUTHLAND

An Evergreen Mixture

Scarlett's SOUTHLAND Lawn Seed is prepared especially for the Coastal Plains section of the South. Carpet Grass, Bermuda Grass, Fescue, Blue Grass, Rye Grass and White Clover make this lawn seed one that will give most satisfactory results on sandy soil under the hot dry summer weather experienced throughout the South.

LAWN PARK

Where quick growth is desired Scarlett's LAWN PARK Lawn Seed will give results. A lawn mixture you can use for meeting competition. The ingredients are Rye Grass, Timothy, Red Top and White Clover.



Six Page Leaflet
on Care of Lawn



Window Streamers

Hundreds of dealers have increased their sales and profits by handling SCARLETT'S LAWN SEED. Although our prices are unusually reasonable the quality of our Lawn Seed is exceptionally high. Let us furnish you with the kind of Lawn Seed that will make satisfied customers and more profit for you.

Feature our window and counter display advertising. Use "The Lawn Beautiful" leaflets as mail inserts, to distribute in your neighborhood, to enclose in packages, or to hand to your customers. All advertising material will be supplied free.

SCARLETT'S



PEAT MOSS

SCARLETT'S



PIGEON FEEDS

Scarlett's Pigeon Feeds are not made to meet price competition. We have placed these high grade Mixtures on the market to meet the requirements of the most critical buyer—but our prices are kept down to a minimum because we purchase the ingredients in very large quantities.



BIRD SEEDS

Scarlett's Bird Seeds are purchased direct from the producing sections and are thoroughly re-cleaned by us before shipping. Large and complete stocks enable us to fill your orders promptly and at comparatively low prices. We invite your inquiries. Let us send you a full line of samples.